

#### Specialist B2B Marketing Consultancy

# Axelos: Delivering frontline marketing support

## The Challenge:

Axelos is a joint venture between Capita and the UK Cabinet Office, with responsibility for managing and promoting a number of Global Best Practice methodologies, like ITIL™, MSP™ and PRINCE2™. Recently, Axelos developed a range of cyber-security methodologies, training and support under the RESILIA brand. Engage was asked to help support marketing of this new range of products.





RESILIA Frontline is perfect for organizations who want to protect their hard-won reputations, competitive advantage and online delivery capabilities

#### THE FLEXIBILE CYBER SECURITY AWARENESS TRAINING SOLUTION

RESILIA Frontine includes access to our infanctive learning pattern allowing you to tailor content to suit your employees and critical cyber miss. No complex integration is necessary and because the platform is web-based, staff can also access the content remotely for increased feoblits.

Using our plotform, you can assess your employees using our diagnostic tool to understand costing levels of knowledge and build personalized learning pathways for employees. This allows you to provide the modules you think are secretary for different roles and levels of knowledge. This tablead approach, together with regular built-in assistances, ensures materials baining effectiveness, increases employee engagement and improves operational officiencs.

You'll also benefit from our Learning Dashboard, giving you real-time data on employee and fear progress and performance, ideal for all your compliance, learning and development needs.

For the full picture of RESILIA Fronties, centact Liz Tipping, Head of RESILIA Fronties at resilia fronties@laselos.com to arrange a demonstration.

## Campaign:

We provided Axelos with strategic support to help market RESILIA to a business audience. We devised a suite of product names for their portfolio of training and tools: SNAPSHOT, FRONTLINE, PROFESSIONAL and EXECUTIVE. We developed a house style for marketing communications and provided a suite of icons and design assets for use across media. We also developed a number of high impact campaigns to target cyber security professionals at all levels of organisations. And an SEO audit identified simple changes to product descriptions which could lead to a 10,000% increase in search effectiveness.



